



2018 Training and Matchmaker Event Government to Industry: Bridging Opportunities

Agenda - Day 1 Buyers (updated 6/15/18)

TUESDAY, June 19, 2018

4:00 pm - 6:00 pm	Registration <i>(Bottom of staircase)</i>
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WEDNESDAY, June 20, 2018

7:00 am - 4:00 pm		Registration <i>(Bottom of staircase)</i>
7:00 am - 8:00 am		G. Continental Breakfast <i>(Prefunction Northstar)</i>
8:00 am - 10:00 am	Training for Small Businesses (Suppliers) (Oscar Wilde I-II)	Small Business Professional Training (SBP) <i>D-E) Northstar Ballroom</i>
10:00 am - 10:15 am		Networking Break
10:15 am - 12:00 pm		Small Business Professional Training (SBP) Resumes <i>D-E) Northstar Ballroom</i>
12:00 pm - 1:00 pm		Buffet Lunch Break <i>(Prefunction Northstar, Preston & Patio)</i>
1:00 pm - 2:00 pm		Small Business Professional Training (SBP) Resumes <i>D-E) Northstar Ballroom</i>
2:00 pm - 4:00 pm		DoD Northeast Regional Council Meeting <i>D-E) Northstar Ballroom</i>
5:00 pm - 7:00 pm		Networking Reception (Hors d'oeuvres & Cash Bar) <i>A-C) Oscar Ballroom</i>



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Agenda - Day 1 Suppliers (updated 6/15/18)

TUESDAY, June 19, 2018

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WEDNESDAY, June 20, 2018

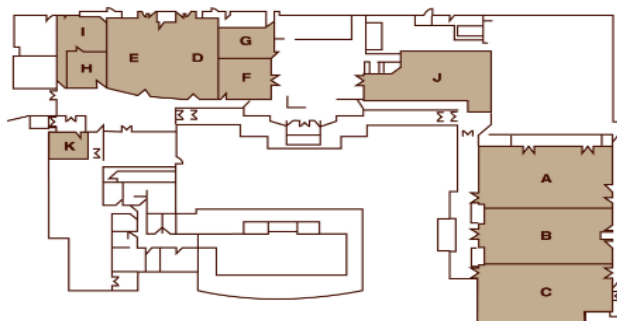
8:00 am - 4:00 pm		Registration (<i>Bottom of staircase</i>)		
8:00 am - 9:00 am		Continental Breakfast (<i>Oscar Wilde III</i>)		
9:00 am - 10:00 am	Small Business Professional Training (SBP) for Primes & Government (Buyers) <i>(Northstar Ballroom)</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;"> Small Business Innovation Research Programs (SBIRs) RRM&A <i>A) Oscar Wilde I</i> </td> <td style="width: 50%; padding: 5px;"> HUBZone Contracting Program - Why not Get Certified? U.S. Small Business Administration (SBA) <i>B) Oscar Wilde II</i> </td> </tr> </table>	Small Business Innovation Research Programs (SBIRs) RRM&A <i>A) Oscar Wilde I</i>	HUBZone Contracting Program - Why not Get Certified? U.S. Small Business Administration (SBA) <i>B) Oscar Wilde II</i>
Small Business Innovation Research Programs (SBIRs) RRM&A <i>A) Oscar Wilde I</i>		HUBZone Contracting Program - Why not Get Certified? U.S. Small Business Administration (SBA) <i>B) Oscar Wilde II</i>		
10:00 am - 10:15 am		Networking Break		
10:15 am - 11:15 am		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;"> Contracts & Business Opportunities in Vermont - Panel VT State Agencies (AOT, DED, OPC) <i>A) Oscar Wilde I</i> </td> <td style="width: 50%; padding: 5px;"> Preparing for the Matchmaker - <i>Condensed Ver.</i> VT Procurement Technical Assistance Center <i>B) Oscar Wilde II</i> </td> </tr> </table>	Contracts & Business Opportunities in Vermont - Panel VT State Agencies (AOT, DED, OPC) <i>A) Oscar Wilde I</i>	Preparing for the Matchmaker - <i>Condensed Ver.</i> VT Procurement Technical Assistance Center <i>B) Oscar Wilde II</i>
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11:15 am - 11:30 am		Networking Break		
11:30 am - 12:30 pm		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;"> Doing Business with the State of Vermont, Office of Purchasing & Contracting (OPC) & Office of Risk Management - VT OPC (BGS) <i>A) Oscar Wilde I</i> </td> <td style="width: 50%; padding: 5px;"> Capability Statement Checkup NE Procurement Technical Assistance Programs <i>B) Oscar Wilde II</i> </td> </tr> </table>	Doing Business with the State of Vermont, Office of Purchasing & Contracting (OPC) & Office of Risk Management - VT OPC (BGS) <i>A) Oscar Wilde I</i>	Capability Statement Checkup NE Procurement Technical Assistance Programs <i>B) Oscar Wilde II</i>
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12:30 pm - 1:30 pm		Buffet-Style Lunch Break (<i>Oscar Wilde III & Patio</i>)		
1:30 pm - 2:30 pm		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;"> How to Do Business with VTrans VT Agency of Transportation (AOT) <i>A) Oscar Wilde I</i> </td> <td style="width: 50%; padding: 5px;"> Compliance to DFARS Cybersecurity Requirements VT Manufacturing Ext. Ctr. (VMEC) & rb Technologies <i>B) Oscar Wilde II</i> </td> </tr> </table>	How to Do Business with VTrans VT Agency of Transportation (AOT) <i>A) Oscar Wilde I</i>	Compliance to DFARS Cybersecurity Requirements VT Manufacturing Ext. Ctr. (VMEC) & rb Technologies <i>B) Oscar Wilde II</i>
How to Do Business with VTrans VT Agency of Transportation (AOT) <i>A) Oscar Wilde I</i>	Compliance to DFARS Cybersecurity Requirements VT Manufacturing Ext. Ctr. (VMEC) & rb Technologies <i>B) Oscar Wilde II</i>			
2:30 pm - 2:45 pm	Networking Break			
2:45 pm - 3:45 pm	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;"> Pursuing a GSA Schedule Contract General Services Administration (GSA) <i>A) Oscar Wilde I</i> </td> <td style="width: 50%; padding: 5px;"> Subcontracting Challenges & Strengths Brian Grady <i>B) Oscar Wilde II</i> </td> </tr> </table>	Pursuing a GSA Schedule Contract General Services Administration (GSA) <i>A) Oscar Wilde I</i>	Subcontracting Challenges & Strengths Brian Grady <i>B) Oscar Wilde II</i>	
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5:00 pm - 7:00 pm	Networking Reception (Hors d'oeuvres & Cash Bar) <i>A-C) Oscar Ballroom</i>			

Agenda - Day 2 All Attendees (updated 6/15/18)

THURSDAY, June 21, 2018

7:00 am - 3:00 pm	Registration (<i>Bottom of staircase</i>)		
7:00 am - 8:00 am	Continental Breakfast (<i>Oscar Wilde I & Promenade</i>)		
8:00 am - 8:30 am	Welcome Address: Guest Speakers <i>B-C) Oscar Wilde II-III</i>		
8:30 am - 10:00 am (Matchmaking)	Matchmaker <i>B-C) Oscar Wilde II-III</i>	Business Resource Center NE PTACs, RRM&A, SBA, Southwest Research Inst., ThinkVermont, US Dept. of Labor, VMEC, VT Chamber, VT DED, VtSBDC, WBEC <i>A) Oscar Wilde I</i>	Matchmaking Appointment Scheduling <i>G) Gateway I</i>
10:00 am - 10:20 am	Mid-Morning Break		
10:20 am - 12:00 pm (Matchmaking)	Matchmaker <i>B-C) Oscar Wilde II-III</i>	Business Resource Center NE PTACs, RRM&A, SBA, Southwest Research Inst., ThinkVermont, US Dept. of Labor, VMEC, VT Chamber, VT DED, VtSBDC, WBEC <i>A) Oscar Wilde I</i>	Matchmaking Appointment Scheduling <i>G) Gateway I</i>
12:00 pm - 1:00 pm	Boxed Lunch Break (<i>Oscar Wilde I, Preston & Patio</i>)		
1:00 pm - 2:30 pm (Matchmaking)	Matchmaker <i>B-C) Oscar Wilde II-III</i>	Business Resource Center NE PTACs, RRM&A, SBA, Southwest Research Inst., ThinkVermont, US Dept. of Labor, VMEC, VT Chamber, VT DED, VtSBDC, WBEC <i>A) Oscar Wilde I</i>	Matchmaking Appointment Scheduling <i>G) Gateway I</i>
2:30 pm - 2:40 pm	Afternoon Break		
2:40 pm - 3:30 pm (Matchmaking)	Matchmaker <i>B-C) Oscar Wilde II-III</i>	Business Resource Center NE PTACs, RRM&A, SBA, Southwest Research Inst., ThinkVermont, US Dept. of Labor, VMEC, VT Chamber, VT DED, VtSBDC, WBEC <i>A) Oscar Wilde I</i>	<i>Attendee must be present at time of drawing to win the raffle prize</i>
3:30 pm - 4:00 pm (End)	Closing Remarks & Raffle <i>B-C) Oscar Wilde II-III</i>		

Conference Center Floor Plan



Rooms

- A) Oscar Wilde I
- B) Oscar Wilde II
- C) Oscar Wilde III
- A-C) Oscar Ballroom
- D) Northstar I
- E) Northstar II
- D-E) Northstar Ballroom
- F) Gateway I
- G) Gateway II
- F-G) Gateway I & II
- H) Escapade I
- I) Escapade II
- H-I) Escapade I & II
- J) Preston's
- K) Roundabout